



CONVENTION AND VISITORS AUTHORITY

Regular Meeting of the Board of Directors
Tuesday, July 10, 2007
Minutes

The Regular Meeting of the Board of Directors of the Las Vegas Convention and Visitors Authority ("LVCVA") was held the 10th day of July 2007 at the Las Vegas Convention Center, 3150 Paradise Road, Las Vegas, Nevada. This meeting had been properly noticed and posted in compliance with the "Nevada Open Meeting Law".

CALL TO ORDER Chairman Oscar Goodman called the meeting to order at 9:00 a.m. On roll call the following members were present, constituting a quorum thereof.

- | | |
|------------------------------|-------------------------|
| Mayor Oscar Goodman, Chair | Mr. Tom Jenkin |
| Mr. Keith Smith, Vice Chair | Ms. Kara Kelley |
| Mayor James Gibson, Sec./Tr. | Mayor Michael Montandon |
| Mr. Charles Bowling | |
| Councilman Larry Brown | Vacant |
| Commissioner Tom Collins | Vacant |

Board Members
Absent at Roll Call: Councilman Mike Pacini Entered the meeting after Roll Call
Mr. Andrew Pascal
Commissioner Rory Reid

LVCVA Executive Staff in Attendance Rossi Ralenkotter, President/CEO
E. James Gans, Senior Vice President – Operations Division
Terry Jicinsky, Senior Vice President – Marketing Division
Luke Puschnig, Legal Counsel

INVOCATION Father Larry Lentz, Guardian Angel Cathedral presented the invocation.
FLAG SALUTE The Flag Salute followed the invocation.

APPROVAL OF THE AGENDA and APPROVAL OF THE MINUTES President Rossi Ralenkotter informed the Board that the July 10, 2007 Agenda had been properly noticed and posted in compliance with the Nevada Open Meeting Law, and the Minutes of the May 25, 2007 Special meeting of the Board of Directors and the June 12, 2007 Regular Meeting of the Board of Directors, were in order for Board approval.

Member James Gibson moved and it was carried by unanimous vote of the members present to approve July 10, 2007 Agenda and the Minutes of the May 25, 2007 Special Meeting of the Board of Directors and the June 12, 2007 Regular Meeting of the Board of Directors, as presented.

In accordance with the Nevada Revised Statutes, the following Appointments were made to the Las Vegas Convention and Visitors Authority Board of Directors:

No action was required by the Board.

From the Governing Body of the City of Las Vegas NRS 244A.603(1)(b)
 - Mayor Oscar Goodman

From the Governing Body of the City of Boulder City NRS 244A.603(1)(f)
 - Councilman Mike Pacini *Absent at the time of the Board appointments/Nominations*

Mayor Oscar Goodman was sworn-in by the Honorable J. Tim Williams, and assumed his seat.

Councilman Mike Pacini was sworn-In by the Honorable J. Tim Williams in the Board Room Lobby prior to entering the meeting. He assumed his seat on the Board.

In accordance with the Nevada Revised Statutes, the following nominees were submitted for approval for the 2-year term of July 2007 through June 2009:

Only elected Board Members may vote for the following nominees:

From the Chamber of Commerce:

- Ms. Kara Kelley – Las Vegas Chamber of Commerce NRS 244A.603(1)(g)(1)(ii)
- Mr. Tom Jenkin – Harrah’s Entertainment NRS 244A.603(1)(g)(1)(i)

From the Nevada Resort Association:

- Mr. Chuck Bowling – MGM Grand Resorts NRS 244A.603(1)(g)(2)

Member James Gibson moved to approve the nomination of Ms. Kara Kelley and Mr. Tom Jenkin from the Las Vegas Chamber of Commerce, and Mr. Chuck Bowling from the Nevada Resort Association, to serve on the Board of Directors for the term of July 1, 2007 through June 30, 2009. The motion carried by the following vote of the elected officials on the Board:

Councilman Larry Brown.....Aye	Councilman Mike PaciniAbsent
Commissioner Tom CollinsAye	Commissioner Rory ReidAbsent
Mayor James GibsonAye	
Mayor Oscar GoodmanAye	City of Mesquite Seat Vacant
Mayor Michael Montandon.....Aye	

The Elected Members were sworn-in by the Honorable J. Tim Williams, and assumed their seats.

INTRODUCTION
 - Mayor Susan Holecheck

Chair Oscar Goodman introduced Mayor Susan Holecheck from the City of Mesquite, who was in attendance at the meeting. Mayor Holecheck will be sworn-in as a Board Member at the August meeting.

PRESENTATIONS

MOST VALUABLE PLAYER PROGRAM

The Most Valuable Player (“MVP”) program recognizes and rewards excellence in delivering on the Mission and the Brand promise, exemplifying the core values and/or providing above and beyond service to LVCVA internal and/or external customers. The Vice President of Human Resources Mark Olson presented the **June 2007 MVP Award to Joyce Butler, Marketing Services.**

MARKETING DIVISION

PLAQUE(S) OF APPRECIATION

No presentation(s).

MEMBER MIKE PACINI ENTERED THE MEETING

(Councilman Pacini had been sworn-in outside the Board Room by the Honorable Tim Williams prior to entering the meeting.)

LVCVA AWARDS 2nd QUARTER 2007

During the second quarter 2007, the LVCVA in conjunction with R&R Partners, Inc., received recognition from six organizations, representing 20 individual awards.

Programs receiving recognition included the “What Happens Here, Stays Here” advertising campaign, the “Be Anyone” on-line campaign, the consumer research program, and the LVCVA’s staff design and construction for the Helldorado Days Parade float.

INCENTIVE TRAVEL & MEETING EXECUTIVES SHOW (IT&ME)

The Incentive Travel & Meeting Executive Show (“IT&ME”) is a premier gathering of corporate and incentive travel planners and buyers from throughout North America. This year’s event will be held September 25-27, 2007, in Chicago, Illinois. The estimated cost to attend IT&ME and to host a client networking event, is \$502,250, with estimated revenue of \$52,250, for a potential net expenditure of \$450,000.

Fiscal Impact:

FY 2007/2008	Estimated Expenditure:	\$502,250
	Estimated Revenue	<u>(52,250)</u>
	Estimated net Expenditure	\$450,000

Member James Gibson moved and it was carried by unanimous vote of the members present to approve an estimated expenditure of \$502,250 to promote Las Vegas to the corporate and incentive meeting planners at the Incentive Travel & Meeting Executives Show, and to host a client networking event on September 26, 2007. This event will be held in Chicago, Illinois, September 25-27, 2007.

OPERATIONS DIVISION

MASTER PLAN
ENHANCEMENT
PROGRAM
Master Architectural
and Engineering
Professional Services
Agreement
(File #08-1639)

Staff recommended that *HNTB Nevada, Inc.* (“HNTB”) be selected as the Master Architect for the Master Plan Enhancement Program (“MPEP”) to complete the design effort. *HNTB* is a leading national expert in convention facility design, has substantial expertise in delivering multi-project phased construction programs and has developed the design intent of the MPEP. *HNTB* will retain Las Vegas based architectural/engineering firms and other consultants to form a project team that will complete the documents working from a single project office located in Las Vegas. This team will be formed to allow the LVCVA to produce the maximum local economic impact.

Fiscal Impact:

FY 2007/2012 - Estimated Expenditure: \$56,600,000 – MPEP Fund
Plus 10% Owner Controlled Contingency

Following a brief discussion, Member Keith Smith moved and it was carried by unanimous vote of the members present to: 1) Award a Master Architectural and Engineering Professional Services Agreement to HNTB Nevada, Inc., in the estimated amount of \$56,600,000, plus a 10% owner controlled contingency, for the period July 10, 2007 through December 31, 2011; and 2) Authorize the President/CEO to execute the contract documents.

PERSONAL COMPUTER
AND LAPTOP
LEASE AGREEMENT
(File #08-1966)

Mr. Brad Rodgers, Director of Information Technology Department, explained that the proposed 3-year lease agreement would establish long-term compatibility with current technology and consistency throughout the LVCVA.

The same technology issues experienced with personal computers are now being experienced with laptops. This Agreement includes the lease of approximately 370 personal computers and approximately 60 laptops. The cost includes equipment, a 3-year warranty, and on-site installation.

Dell Marketing L.P. has agreed to extend the Western Contracting Alliance (Contract Number A63307) to the LVCVA, and to provide the maximum possible discount per component.

Fiscal Impact:

FY 2007/2011 - Estimated Expenditure: \$526,000 – Capital Fund

Member James Gibson moved and it was carried by unanimous vote of the members present to: 1) Declare this Agreement exempt from competitive bidding pursuant to Nevada Revised Statute 332.115.1(g); 2) Approve the contract joinder with Western States Contracting Alliance (Contract #A63307), File #08-1966, for the Personal Computer and Laptop Lease Agreement to Dell Marketing, L.P. Round Rock, Texas, in the estimated amount of \$526,000 for the period September 1, 2007 through August 31, 2010; and, 3) Authorize the Director of Materials Management to execute the Agreement.

OPERATIONS DIVISION (CONTINUED)

LVCVA BUDGET AND
STATISTICAL REPORT

Internal policies require that interim financial reports, which permit comparison of recorded transactions and account balances with the approved budget be prepared and distributed to the Board of Directors on a monthly basis. The Las Vegas Convention and Visitors Authority Budget and Statistical Report for the period ending May 31, 2007 had been presented to the Board for their review. There were no questions or comments from the Board members on this item.

This is an information item. No Board action required.

NEVADA POWER
COMPANY – SALE OF
REAL PROPERTY IN
GOLD PARKING LOT
AND AUTHORIZATION
OF EASEMENTS

Nevada Power Company plans to construct a multi-level power substation on LVCVA property generally located in the Gold Parking Lot near Paradise Road and Convention Center Drive. Nevada Power Company needs this property and the non-exclusive easements in order to effectively construct a power substation for that area. Nevada Power Company had the property appraised by three appraisers and the highest appraisal indicates that the LVCVA should receive \$6,428,812.50 for the property and easements.

Fiscal Impact:
FY 2007/2008 – Revenue: \$6,428,812.50

Member James Gibson moved and it was carried by unanimous vote of the members present to authorize the President/CEO to execute the Purchase Agreement and Easements in favor of Nevada Power Company to construct a power substation on Las Vegas Convention and Visitors Authority property.

INSURANCE COVERAGE
AND PREMIUM
FY 2007-2008
General Liability,
Property,
Excess Workers'
Compensation
Insurance

In March 2005, the Board of Directors appointed the firm of *Kaercher Campbell & Associates* (“*Kaercher*”) as the Las Vegas Convention and Visitors Authority broker of record for liability and property insurance. For the past two months, *Kaercher* and LVCVA staff have negotiated with various insurance companies to obtain the best insurance for the minimum premium.

Mr. Alan Kaercher addressed the Board explaining the benefits of this insurance.

Fiscal Impact:
FY 2007/2008 - Estimated Expenditure: \$1,277,401.58

Member James Gibson moved and it was carried by unanimous vote of the members present to: 1) Approve the expenditure of an estimated amount of \$1,277,401.58 for various insurance coverages for fiscal year 2007/2008; and, 2) Authorize the President/CEO to execute the appropriate documents.



LEGAL COUNSEL'S
REPORT AND
RECOMMENDATION(S)

Legal Counsel had no new legal issues to report at this time.

LAS VEGAS EVENTS'
REPORT

Pat Christenson, President of Las Vegas Events, presented the statistics on Las Vegas Events sponsored events which took place in Las Vegas, Laughlin and Mesquite during April/May 2007. He also noted some of the upcoming Las Vegas Events sponsored events in Las Vegas during July and August 2007.

This is an information item. No Board action required.

DIRECTORS'
COMMENTS

There were no comments from the Board of Directors.

COMMENTS FROM THE
FLOOR BY THE PUBLIC

Mr. Ted Russell, Las Vegas resident, very briefly mentioned a Bill in Washington, D.C.; stated he does not believe in luck or coincidence; and reminded everyone of the All-Star Game in San Francisco tonight at 5:15 p.m.

ADJOURNMENT

There being no further business to come before the Board of Directors, Chair Oscar Goodman adjourned the meeting at 9:39 a.m.

Respectfully submitted,

Date Approved: August 14, 2007

Carol Fergen
Executive Assistant to the Board

(s)

Keith Smith
Vice Chairman